

COUNCIL BLUFFS MLS - TOTAL MARKET

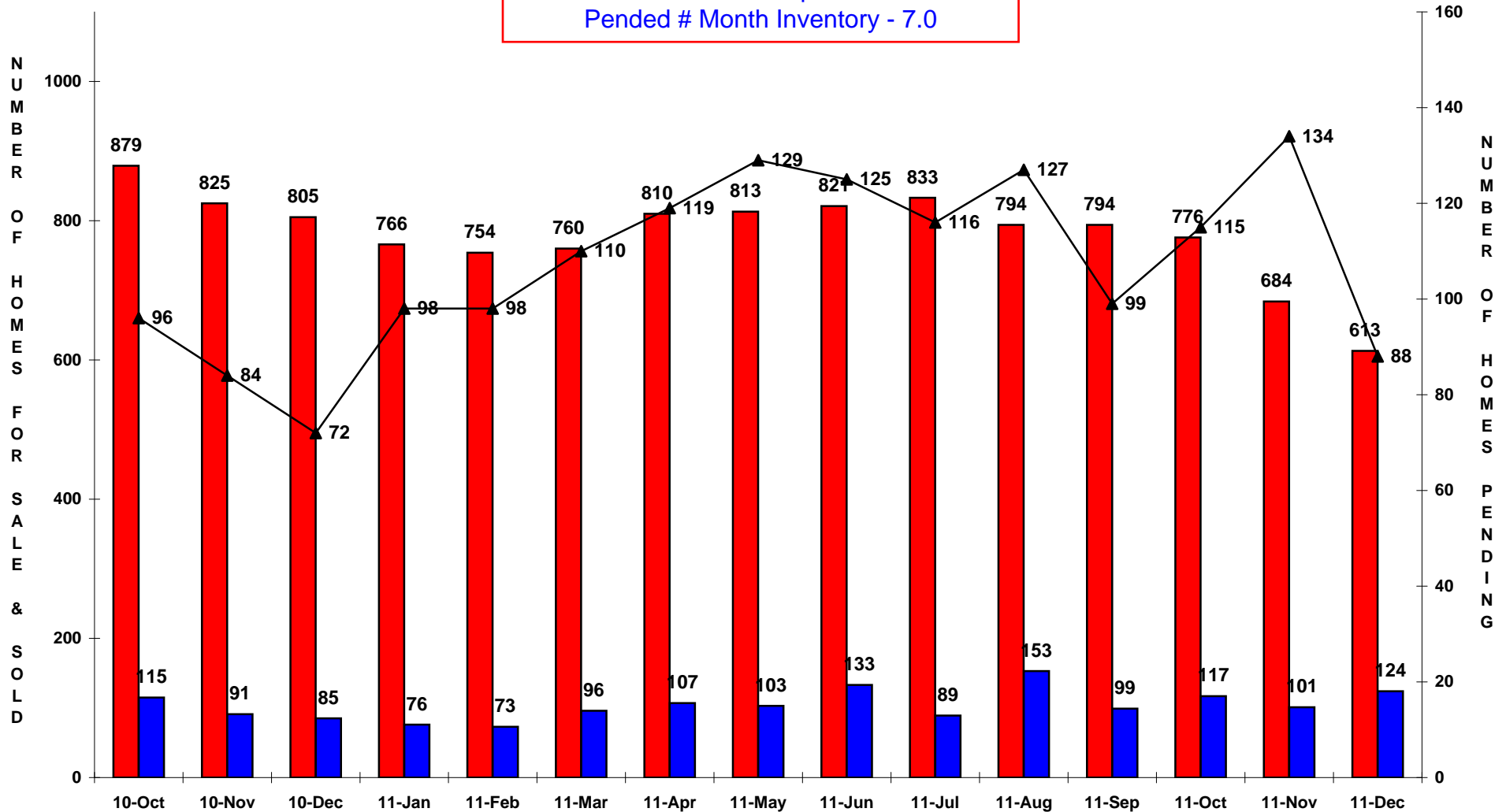
(residential, single family, detached only)



THE POWER TO PERFORM.

For Sale Sold Pended

December 2010 - December 2011
 FOR SALE - down 24%
 CLOSED - up 24%
 PENDING - up 22%
 Pended # Month Inventory - 7.0



All reports presented are based on data supplied by the Council Bluffs IA Association of Realtor and Great Plains Realtors/Omaha Area BOR or their MLSs. Neither the Associations nor their MLSs guarantee or are in anyway responsible for their accuracy. Data maintained by the Associations or their MLSs may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

COUNCIL BLUFFS MLS - Excl. NEW CONSTRUCTION

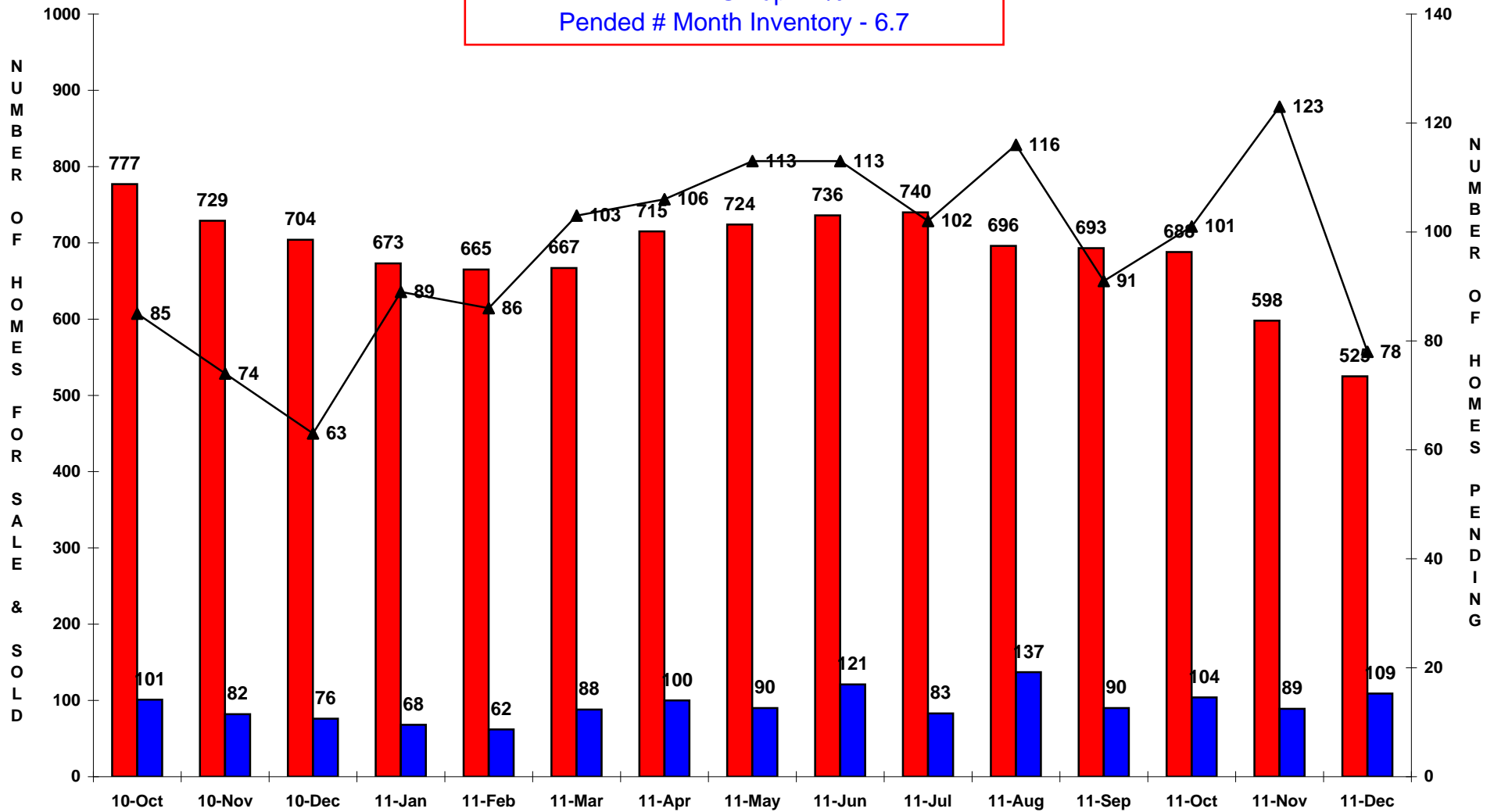
(residential, single family, detached only)



THE POWER TO PERFORM.

For Sale Sold Pended

December 2010 - December 2011
 FOR SALE - down 25%
 CLOSED - up 43%
 PENDING - up 24%
 Pended # Month Inventory - 6.7



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COUNCIL BLUFFS MLS - NEW CONSTRUCTION

(residential, single family, detached only)



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For Sale Sold Pended

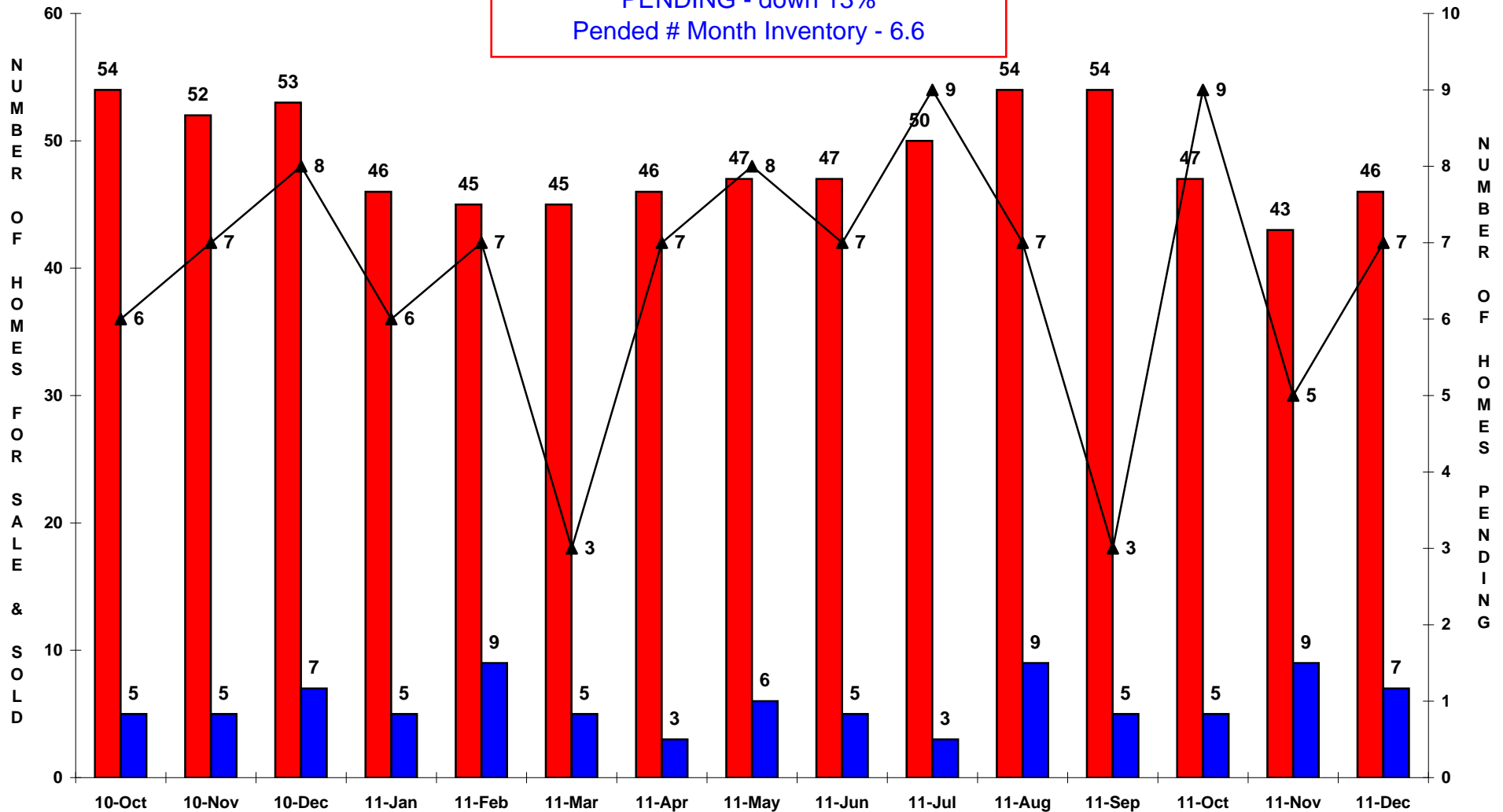
December 2010 - December 2011

FOR SALE - down 13%

CLOSED - eve

PENDING - down 13%

Pended # Month Inventory - 6.6



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